



File No: 2(213)/AGR/EXM/CCP/2024

COMPETITION COMMISSION OF PAKISTAN
GOVERNMENT OF PAKISTAN

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EXEMPTION CERTIFICATE (EXTENSION)

In pursuance of the powers conferred under Section 5 read with Section 9 of the Competition Act, 2010 (the "Act") and based on the information provided by the Applicant, the Competition Commission of Pakistan (the "Commission") hereby grants exemption on the relevant clauses of the Agreement submitted, from the application of Section 4 of the Act, as per the conditions mentioned hereunder:

PARTICULARS OF THE AGREEMENT

| | | | | | |
|--|---|--------------------------------------|---------------------|----------------------------|-----------------------------|
| First Party: (Applicant) | M/s. DuPont Pakistan Operations (Private) Limited having its registered office at 5 th Floor, Citi Towers, Main Shakra-e-Faisal Road, Karachi. | | | | |
| Second Party: | The Template Distribution Agreement (the "Agreement") has been separately executed with five (05) distributors as mentioned hereunder. | | | | |
| Type of Agreement: | A 'Template Agreement'- signed with five (05) distributors | | | | |
| Date entered into: | Different dates with five (05) distributors | | | | |
| Validity Period of the Agreement | Valid unless terminated pursuant to Article 12 of the Agreement | | | | |
| Products covered under the Agreement: | Sr. | Distributor | Products | Territory Allocated | Agreement valid till |
| | 1 | S. K. Enterprise | Tyvek | Pakistan | 31-01-2026 |
| | 2 | Escort Advanced Textile Pvt. Limited | Kevlar/ Nomex | Pakistan | 31-12-2024 |
| | 3 | Matrixx Company | Typar | Pakistan | 30-09-2025 |
| | 4 | United Brands Ltd. | Corian/ Montelli | Sindh/ Baluchistan | 31-12-2025 |
| | 5 | New Ayesha Corp | Corian/ Montelli | Punjab/ Islamabad | 31-12-2025 |



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| PARTICULARS OF THE EXEMPTION GRANTED | |
|---|---|
| Exemption granted: | On Territorial Exclusivity (for the Distributor(s)) and Non-Compete Provisions for the Distributor(s) under Article 1A of the "Agreement" |
| Granted period: | From 1 st April 2024 till 31 st January 2026 |
| Conditions: | <ol style="list-style-type: none">i. By virtue of exemption granted here under, the parties to the above agreement shall not engage directly or indirectly in any practice(s) and/or conduct(s) that is prohibited under the Act;ii. The Exemption entails only 6 products referred above;iii. In case of any addition/ removal in the list of products covered under the Agreement, the Applicant shall intimate to the Commission within 15 days of such decision;iv. In case of any addition/ removal in the attached list of 5 distributors or change in their territorial jurisdiction, the Applicant shall intimate to the Commission within 15 days of such decision;v. In case of any approval granted to the distributor(s) for assignment/ sub-contracting pursuant to Article 14 of the Agreement, the same will be intimated to the Commission within 15 days of such decision;vi. This exemption does not entails or cover any approval on the pricing aspects of the products;vii. It is the responsibility of the applicant to ensure that the Template Distribution Agreement submitted to the Commission for consideration of exemption is used for signing with the distributors engaged in the territory;viii. This Exemption is effective only for the territory of Pakistan;ix. The Applicant shall immediately intimate to the Commission in case of any amendment(s) made to the Agreement;x. It is the responsibility of the Applicant to ensure that the other party (distributor) is aware of this exemption;xi. If renewal of this Exemption is deemed required, it will be the prime responsibility of the Applicant to seek extension at least three (3) months prior to the expiry of this exemption being granted;xii. The Commission reserves the right to review and revise the conditions of this Exemption as deemed necessary;xiii. The Commission reserves the right to seek actual progress and data on financial and non-financial information provided in support of this exemption including the consumers' benefit envisaged and submitted by the Applicants;xiv. Breach of terms of this exemption, shall have an immediate effect of cancellation of this exemption. |



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Without prejudice to the generality of Section 6 of the Act, the grantee of the exemption shall inform the Commission forthwith and seek clearance for continuation of the exemption if there is any material change, *inter alia*, in relevant market in which the Applicant and its above mentioned distributors are operating at the time of issuance of this certificate.

Granted on this the 16th day of August 2024 at Islamabad.

Seal of the Commission

Shahzad Hussain
Registrar
Competition Commission of Pakistan
Government of Pakistan
Islamabad