

## BEFORE THE COMPETITION COMMISSION OF PAKISTAN

## FIRST PHASE REVIEW

IN THE MATTER OF ACQUISITION OF \_\_\_% SHAREHOLDING IN M/S. BANKISLAMI MODARABA INVESTMENTS LIMITED BY MR. ATIQUE AHMAD KHAN AND MR. AFTAB AHMAD FROM M/S. BANKISLAMI PAKISTAN LIMITED.

CASE: 1152/Merger-CCP/2021

Commission

Mr. Mujtaba Ahmad Lodhi *Member* 



## ORDER

- 1. On February 16, 2021 the Competition Commission of Pakistan ("Commission") received a pre-merger application ("Application") of a proposed acquisition pursuant to Section 11 of the Competition Act, 2010 ("Act") read with Regulation 6 of the Competition (Merger Control) Regulations, 2016 ("Merger Regulations") whereby Mr. Atique Ahmad Khan and Mr. Aftab Ahmad, collectively as ("Acquirers") intend to acquire \_\_\_\_% shareholding in M/s. BIPL Modaraba Investments Limited ("Target") Pakistan M/s. BankIslami Limited ("Seller"). All requisite information/documentation pertaining to the application was completed on April 22, 2021.
- 2. The Commission has examined the Application as well as all the documents attached therewith, the market scenario, and made its observations on the basis of an independent research/investigation in the relevant market. The Phase I competition assessment of the intended transaction has resulted in the following findings:
  - i. The business activities of the undertakings concerned are:
    - a. For the Acquirer: Individuals
    - b. For the Target: Management company of Modaraba Al Mali ("MAM").
    - c. For the Seller: Islamic Commercial Bank.
  - ii. The proposed transaction involves the Acquirers proposing to acquire 10/0 shareholding in the Target from the Seller. In the proposed transaction, Mr. Atique Ahmed Khan would be acquiring % shareholding while Mr. Aftab Ahmad Chaudhry would purchase % shareholding. The total consideration is agreed at **PKR**
  - iii. The relevant product market identified in this case is that of "Modarabas" having a geographic market identified as of "Pakistan. Based on the data available, MAM has a market share of % based on the value of assets.
  - Post-transaction, the market position will remain unchanged while the Acquirers iv. will be entering into this market through this transaction.
- 3. In conclusion, the intended transaction, does not meet the presumption of dominance as determined under Section (2) (1) (e) read with Section 3 of the Act. The proposed transaction is hereby authorized under Section 31 (1) (d) (i) of the Act.

4. It is so ordered.

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(Ms. Bushra Naz) Member