

## BEFORE THE COMPETITION COMMISSION OF PAKISTAN

## FIRST PHASE REVIEW

IN THE MATTER OF ACQUISITION OF SHARES IN M/S. TAKAFUL PAKISTAN LIMITED BY MR. SYED RIZWAN HUSSAIN, MR. SYED SALMAN HUSSAIN, MR. SALIM HABIB GODIL AND MR. SHAHZAD SALIM GODIL

CASE: 969/Merger-CCP/18

Commission

Ms. Vadiyya Khalil

Chairperson

ON PETITION COMMISSION Member

Member

## ORDER

- 1. On the 24<sup>th</sup> of May, 2018, the Competition Commission of Pakistan ("**Commission**") received a premerger application ("**Application**") sent collectively by Mr. Syed Rizwan Hussain, Mr. Syed Salman Hussain, Mr. Salim Habib Godil and Mr. Shahzad Salim Godil (collectively "**Acquirers**") notifying the Commission of their acquisition of shares in M/s. Takaful Pakistan Limited ("**TPL**" or "**Target**"), pursuant to Section 11 of the Competition Act, 2010 ("**Act**") read with Regulation 6 of the Competition (Merger Control) Regulations, 2016 ("**Merger Regulations**").
- 2. The Commission has examined the pre-merger application as well as all the documents attached therewith, the market scenario, and its observations on the basis of independent research/investigation in the relevant market. The Phase I competition assessment of the intended acquisition has resulted in the following findings:
  - i. The business activities of the concerned parties are:
  - a. For the Acquirers: Individual Investors.
  - b. For the Target: Islamic Insurance.
  - ii. As per the Application, the Acquirers collectively intend to acquire shares in TPL. The consideration for this purchase is PKR , which is the transaction value in this case.
- iii. The relevant product market in this case is that of the provision of Islamic Insurance services, while the relevant geographic market is Pakistan. The Target's share of the relevant market is %, which will remain unchanged post-transaction.
- iv. The transaction is not likely to result in the creation or strengthening of dominant position in the relevant market. The intended merger does not meet the presumption of dominance as determined under Section (2) (1) (e) read with Section 3 of the Act.
- 3. In conclusion, the proposed transaction is unlikely to substantially lessen competition through the creation or strengthening of a dominant position in the relevant market. The proposed transaction is hereby authorized under Section 31 (1) (d) (i) of the Act.
- 4. It is so ordered.

Ms. Vadiyya Khalil

Chairperson

Chairperson

Chairperson

2018

Dr. Muhammad Saleem

Member