



**BEFORE THE  
COMPETITION COMMISSION OF PAKISTAN**

**FIRST PHASE REVIEW**

**IN THE MATTER OF ACQUISITION OF 77.12% SHAREHOLDING OF M/S. BIPL  
SECURITIES LIMITED BY M/S. AKD SECURITIES LIMITED FROM  
M/S. BANKISLAMI PAKISTAN LIMITED**

**CASE: 1083/Merger-CCP/20**

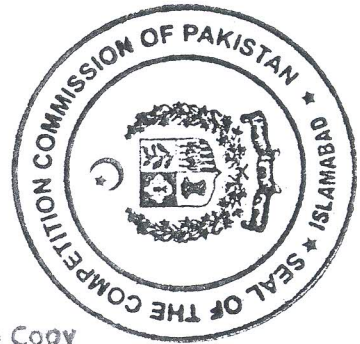
Commission

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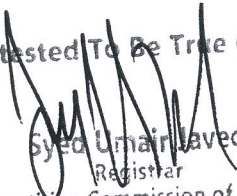
Mr. Mujtaba Ahmad Lodhi  
*Member*

SM

Ms. Shaista Bano  
*Member*



Attested To Be True Copy

  
Syed Umairaved  
Registrar  
Competition Commission of Pakistan  
Government of Pakistan  
Islamabad.

## ORDER

1. On December 31, 2020 the Competition Commission of Pakistan ("**Commission**") received a pre-merger application ("**Application**") of a proposed acquisition pursuant to Section 11 of the Competition Act, 2010 ("**Act**") read with Regulation 6 of the Competition (Merger Control) Regulations, 2016 ("**Merger Regulations**") whereby M/s. AKD Securities Limited ("**Applicant**" or "**Acquirer**") intends to acquire approximately 77.12% shareholding in M/s. BIPL Securities Limited ("**Target**") from M/s. BankIslami Pakistan Limited ("**Seller**"), pursuant to a Share Purchase Agreement. All requisite information/documentation pertaining to the application was completed on March 5, 2021.
2. The Commission has examined the Application as well as all the documents attached therewith, the market scenario, and its observations on the basis of independent research/investigation in the relevant market. The Phase I competition assessment of the intended transaction has resulted in the following findings:
  - i. The business activities of the undertakings concerned are:
    - a. For the Acquirer: Licensed to operate as securities broker.
    - b. For the Target: Licensed to operate as securities broker.
    - c. For the Seller: Islamic commercial bank.
  - ii. The proposed transaction involves the Acquirer intending to acquire 77.12% shareholding in the Target from the Seller. The transaction consideration value is PKR 663,210,500/-.
  - iii. The relevant product market identified in this case is that of "**Brokerage & Securities**" having a geographic market identified as of "**Pakistan**". Based on the data provided in the application, the Acquirer has an estimated market share of 11%, while the Target has approximately 5% share.
  - iv. Post-transaction, the Acquirer will have an estimated share of 16%.
3. In conclusion, the intended transaction, does not meet the presumption of dominance as determined under Section (2) (1) (e) read with Section 3 of the Act. The proposed transaction is hereby authorized under Section 31 (1) (d) (i) of the Act only to the extent of potential impact regarding competition concerns and subject to meeting all statutory and regulatory approvals in law and allowance by Honourable High Court of Sindh with references to Suit No. 1829 of 2019 and Suit No. 714 of 2021.
4. It is so ordered.

(Mr. Mujtaba Ahmad Lodhi)  
*Member*

(Ms. Shaista Bano)  
*Member*

Islamabad the 5 March, 2021.

Attested To Be True Copy

Syed Umair Javed  
Registrar  
Competition Commission of Pakistan  
Government of Pakistan  
Islamabad.

