

BEFORE THE COMPETITION COMMISSION OF PAKISTAN

FIRST PHASE REVIEW

IN THE MATTER OF ACQUISITION OF ORDINARY SHARES AND PREFERENCE SHARES IN M/S. MICROENSURE HOLDINGS LIMITED BY M/S. OMIDYAR NETWORK FUND, INC.

CASE: 1034/Merger-CCP/19

Commission

Ms. Vadiyya Khalil
Chairperson



ORDER

- The Competition Commission of Pakistan ("Commission") is in receipt of a pre-merger application ("Application") sent by sent by M/s. Omidyar Network Fund, Inc., ("Omidyar" or "Acquirer"), notifying the Commission of its acquisition of ordinary shares and preference shares in M/s. MicroEnsure Holdings Limited ("MicroEnsure" or "Target"), pursuant to Section 11 of the Competition Act, 2010 ("Act") read with Regulation 6 of the Competition (Merger Control) Regulations, 2016 ("Merger Regulations").
- 2. The Commission has examined the Application as well as all the documents attached therewith, the market scenario, and its observations on the basis of independent research/investigation in the relevant market. The Phase I competition assessment of the intended acquisition has resulted in the following findings:
 - i. The business activities of the concerned parties are:
 - a. For the Acquirer: Philanthropic organization that combines impact investing with traditional grant-making in finding market based, tech-enabled innovations.
 - b. For the Target: Provision of micro-insurance and expertise for micro-insurance products for the mass market.
 - ii. As per the Application, Omidyar intends to acquire ordinary shares and preference shares in MicroEnsure. The consideration for this acquisition is US\$ (approximately , which is the transaction value in this case.
- iii. The relevant product market in this case is that of the provision of micro-insurance services, while the relevant geographic market is Pakistan. MicroEnsure has a market share of approximately which will remain unchanged, post-transaction.
- iv. The transaction is not likely to result in the creation or strengthening of dominant position in the relevant market. The intended acquisition does not meet the presumption of dominance as determined under Section (2) (1) (e) read with Section 3 of the Act.
- 3. In conclusion, the proposed transaction is unlikely to substantially lessen competition through the creation or strengthening of a dominant position in the relevant market. The proposed transaction is hereby authorized under Section 31 (1) (d) (i) of the Act.

4. It is so ordered.

SLAMABAD

(Ms. Vadiyya Khalil)

Chairperson

2019

(Dr. Muhammad Saleem)

Member