

## BEFORE THE COMPETITION COMMISSION OF PAKISTAN

## FIRST PHASE REVIEW

IN THE MATTER OF ACQUISITION BY M/S. EVERCARE HEALTH FUND L. P. OF M/S. GATE HEALTHCARE 1 PAK (PRIVATE) LIMITED, M/S. AVICENNA HEALTHCARE 1 PAK (PRIVATE) LIMITED AND M/S. ISLAMABAD DIAGNOSTIC CENTRE (PRIVATE) LIMITED.

CASE: 1024/Merger-CCP/19

Commission

Ms. Vadiyya S. Khalil

Chairperson

ON COMMISOR Muhammad Saleem
Member
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\* ISLAMABAD

- 1. On 25<sup>th</sup> February 2019 the Competition Commission of Pakistan ("Commission") received a pre-merger application ("Application") from M/s. Evercare Health Fund Genpar. L. P. ("Applicant") of a proposed acquisition pursuant to Section 11 of the Competition Act, 2010 ("Act") read with Regulation 6 of the Competition (Merger Control) Regulations, 2016 ("Merger Regulations") through which M/s. Evercare Health Fund L. P. ("Acquirer") intends to acquire the businesses comprising M/s. Gate Healthcare 1 Pak (Private) Limited ("Target 1"), M/s. Avicenna Healthcare 1 Pak (Private) Limited ("Target 2") and M/s. Islamabad Diagnostic Centre (Private) Limited ("Target 3"), collectively ("the Pakistani Portfolio Companies" or "the Targets"), by way of controlling and managing assets. All the requisite information/documents pertaining to the application was completed by the applicant on April 5, 2019.
- 2. The Commission has examined the Application as well as all the documents attached therewith, the market scenario, and its observations on the basis of independent research/investigation in the relevant market. The Phase I competition assessment of the intended acquisition has resulted in the following findings:
  - i. The business activities of the undertakings concerned are:
    - For the Acquirer: purchase, hold, dispose of, or otherwise deal with investments for its own account and to engage or participate in any other lawful investment or related activities
    - b. For Target 1: Brownfield health care services project in partnership with 12 senior doctors to establish a 200+ bed multi-specialty tertiary care hospital in Lahore
    - c. For Target 2: Owns an area of land which is reserved for the creation of a 450 bed tertiary care hospital in Karachi.
    - d. For Target 3: Provides healthcare services, in particular advanced diagnostics services in radiology and pathology in few cities of Pakistan
  - ii. The proposed transaction is an acquisition of certain assets and funds leading to indirect control over the Pakistani Portfolio Companies by the Acquirer.
  - iii. Currently only Target 3 is active in Pakistan and is engaged in the relevant product market of "Diagnostic Services" having a geographic market identified as of "Islamabad and Punjab", while both Targets 1 and 2 belong to the relevant product market of "Healthcare Services" having a geographic market of "Lahore" and "Karachi" respectively. Target 3 has a market share of approximately while Targets 1 and 2 are non-operational.
  - iv. The transaction is not likely to result in the creation or strengthening of a dominant position in the relevant market. The intended merger does not meet the presumption of dominance as determined under Section (2) (1) (e) read with Section 3 of the Competition Act 2010 ("Act").
- 3. In conclusion, the proposed transaction is not likely to substantially lessen competition through the creation or strengthening of a dominant position in the relevant market. The proposed transaction is hereby authorized under Section 31 (1) (d) (i) of the Act.
- 4. It is so ordered.

(Madiyya S. Khalil)

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APRIL, 2019.

(Dr. Muhammad Saleem) *Member* 

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