

Defence products

Private sector must have role in production

It will lead to competition, better quality goods and higher exports

IKRAM HOTI
 ISLAMABAD

Competition Commission of Pakistan (CCP) Chairperson Vadiyya Khalil spoke at a seminar organised by the Khyber-Pakhtunkhwa Chamber of Commerce and Industry last week and said competition law enhances economic efficiency and creates a level playing field.

Her argument was that the law was meant to create the best possible conditions for consumers, investors and innovative entrepreneurs while the main objective is to enhance economic efficiency and create a level playing field.

Enforcement of competition law is a must for economic growth, she said, adding "the Competition Act 2010 is pro-competition, pro-consumer protection, pro-growth and therefore is pro-business. The law protects you, the businesses, from any anti-competitive or deceptive behaviour of other entities or competitors."

Situation on the ground, however, is altogether different for the private sector. There are many areas where private investors complain of monopolies in businesses. Defence hardware and software production is one such area.

The Defence Export Promotion Organisation (DEPO) held a seminar on public-private partnership last week to discuss the open-

ing of the area of defence production and exports for the private sector.

But no terms of References (ToRs) were offered to the participants, which were not associated with DEPO, for engagement in production and export. No private sector businessman of the country engaged in the same business was invited to the event.

Though a couple of Turkish businessmen were present, they too sought the ToRs. The only participant from Pakistan was Almas Hyder, Senior Vice Chairman of the Lahore Chamber of Commerce and Industry.

Poor beginning

Speaking to *The Express Tribune* about the seminar, Hyder said, "Efforts to invite the private sector to this field were only rudimentary. Unpreparedness on the part of organisers was evident; it was the beginning and it should not have been that poor. Now it is up to the private actors to determine how much space they (the monopolist state actors) allow them in business."

The CEO of a company, which deals with the Ministry of Defence Production and is the largest supplier of equipment, accessories, kits and material, said "the monopoly of the state organisation leaves this sector in critical need of capacity for acquiring



SCOPE: Highly capable marketing professionals are in abundance and the private sector has access to potential buyers and markets of defence products. PHOTO: AFP

advanced technology and increasing exports."

He added the private sector had a bitter experience of dealing with the ministry's branches as they withheld payments while over-pricing of products was made possible in connivance with the private actors. "This is a monopoly that acts against the state exchequer," he remarked.

The monopoly of the state in defence production and exports has restricted the devel-

opment of the sector, which has never been exposed to competition. The defunct monopoly control authority had no history of challenging this monopoly.

An expert in the engineering sector, who gatecrashed into the seminar, had something to say: "A key feature of the seminar was low quality of products."

According to the expert, marketing results are best achieved by private actors

who are in a position to hire best professionals and are better aware of market forces. But they are kept out of business. Highly capable marketing professionals are in abundance and the private sector has access to potential buyers and markets of defence products.

He pointed out that the manufacturer and end-user/buyer in this case were actually one organisation with no competitor. "It is impossible to achieve economical and quality production in such an environment." The absence of significant export orders is a proof of the lack of competition.

Who needs whom?

A Turkish delegate at the seminar remarked, "it is important to know who needs whom - the Ministry of Defence Production needs the private sector or the private sector needs the ministry."

Elaborating how the model of engaging the private sector in defence production worked in Turkey, he said the sector operated in co-ordination with various chambers of commerce and industry and there existed clusters for receiving input for initiating a project.

THE WRITER HAS WORKED WITH MAJOR NEWSPAPERS AND SPECIALISES IN ANALYSIS OF PUBLIC FINANCE AND GEO-ECONOMICS OF TERRORISM

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CCP road show on competition law enters Punjab

MIAN ARSHAD

ISLAMABAD—“Competition Caravan,” the National Road Show on Competition Law, organized by Competition Commission of Pakistan (CCP), has entered Punjab after successful launch in Islamabad and complete awareness drive in Khyber Pakhtunkhwa. Now the Business community will be briefed on the Competition Law to improve compliance to the concerned rules and regulations. As part of the Road Show, the CCP teams will start its journey in Punjab by holding a seminar in the Gujrat Chamber of Commerce & Industry on Monday, 14 December, and then seminars will be held in the Chambers of Commerce & Industry and Trade Associations of Sialkot, Gujranwala, Faisalabad, Jhang, and Sargodha on 15th, 16th, 17th, 18th and 21st December, respectively.

The “Competition Caravan” will complete its journey in Punjab by holding seminars in Multan Chamber of Com-

merce & Industry and Bahawalpur Chamber of Commerce & Industry on 29th and 30th December, after which the Caravan will enter Sindh. The “Competition Caravan” is a major advocacy initiative of CCP aimed at raising awareness and understanding of the Competition Law to help create a compliant business culture. During this Road Show, a wide array of stakeholders including multinational corporations, national companies, professional bodies as well as small and medium enterprises, are being approached for the purpose of advocacy.

The Road Show has elicited massive response of the business community as CCP has received several more request from other business bodies for their inclusion in the Road Show. Moreover a large number of complaints concerning competition issues are being raised during these advocacy sessions. The local and national media has been particularly supportive by giving coverage to the Road Show events thus facilitating the dissemination of information to the general public.

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Competition Caravan

CCP completes awareness drive in KP; enters Punjab

RECORDER REPORT

PESHAWAR: After its successful launch and completing the awareness drive on competition laws in the Khyber Pakhtunkhwa, the "Competition Caravan," the National Road Show on Competition Law, being conducted by the (CCP), enters Punjab where the business community will be briefed on the Competition Law to improve compliance. As part of the Road Show, the CCP teams will start its journey in Punjab by holding a seminar in the Gujrat Chamber of Commerce & Industry on Monday, 14 December, and then seminars will be held in the Chambers of Commerce & Industry and Trade Associations of Sialkot, Gujranwala, Faisalabad, Jhang, and Sargodha on 15th, 16th, 17th, 18th and 21st

December, respectively. The "Competition Caravan" will complete its journey in Punjab by holding seminars in Multan Chamber of Commerce & Industry and Bahawalpur Chamber of Commerce & Industry on 29th and 30th December, after which the Caravan will enter Sindh.

The "Competition Caravan" is a major advocacy initiative of CCP aimed at raising awareness and understanding of the Competition Law to help create a compliant business culture. During this Road Show, a wide array of stakeholders including multinational corporations, national companies, professional bodies as well as small and medium enterprises, are being approached for the purpose of advocacy.

Competition caravan arrives in Punjab

Staff Report

ISLAMABAD: After its successful launch in Islamabad on December 4 and completing the awareness drive in the Khyber Pakhtunkhwa, "Competition Caravan," the National Road Show on Competition Law has entered Punjab where the business community will be briefed on the competition law on improving compliance.

The show is being conducted by Competition Commission of Pakistan (CCP). As part of the road show, the CCP teams will start their journey in Punjab with a seminar in Gujrat Chamber of Commerce & Industry today (Monday) and then seminars will be held in the Chambers of Commerce & Industry and Trade Associations of Sialkot, Gujranwala, Faisalabad, Jhang, and Sargodha on December 15, 16, 17, 18 and 21, respectively. The "Competition Caravan" will complete its journey in Punjab by holding seminars in Multan Chamber of Commerce & Industry

and Bahawalpur Chamber of Commerce & Industry on 29th and 30th December, after which the Caravan will enter Sindh.

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Moreover, a large number of complaints concerning competition issues are being raised during these advocacy sessions. The local and national media has been particularly supportive by giving coverage to the Road Show events thus facilitating the dissemination of information to the general public.

'Competition caravan' enters Punjab

ISLAMABAD
STAFF REPORT

After its successful launch in Islamabad on December 4, 2015, and completion of the awareness drive in Khyber Pakhtunkhwa, the 'competition caravan,' national road show on competition law, being conducted by the Competition Commission of Pakistan (CCP), it now enters Punjab where the business community will be briefed on the competition law to improve compliance.

According to a press release, as part of the road show, the CCP teams will start its journey in Punjab by holding a seminar in the Gujrat Chamber of Commerce and Industry on Monday (December 14), and then seminars will be held in chambers of commerce and industry and trade associations of Sialkot, Gujranwala, Faisalabad, Jhang, and Sargodha on 15th, 16th, 17th, 18th and 21st December, respectively.

The "competition caravan" will complete its journey in Punjab by holding seminars in Multan Chamber of Commerce & Industry

and Bahawalpur Chamber of Commerce & Industry on 29th and 30th December after which the caravan will enter Sindh.

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CCP competition law awareness drive to Punjab

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OUR STAFF REPORTER
ISLAMABAD

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سی سی پی کا مسابقتی کارواں پنجاب میں داخل ہو گیا

کل گجرات جیمبر میں سیمینار سے برنس کمیونٹی کو مسابقتی قوانین کی آگہی کا آغاز

سیالکوٹ، گجرانوالہ، فیصل آباد، جھنگ، سرگودھا، ملتان، بہاولپور میں روڈ شوز ہونگے

30 دسمبر کو پنجاب کا سفر مکمل کرنے کے بعد کارواں سندھ کا رخ کرے گا، اعلامیہ

اسلام آباد (نمائندہ ایکسپریس) مسابقتی کمیشن (سی سی پی) کا مسابقتی قوانین کی آگہی مہم کیلئے اسلام آباد سے شروع ہونے والا قومی روڈ شو نامی مسابقتی کارواں خیبر پختونخوا میں بیداری مہم کے بعد پنجاب میں داخل ہو گیا۔ گزشتہ روز جاری کردہ اعلامیے کے مطابق پنجاب میں یہ کارواں کاروباری برادری کو مسابقتی قانون پر بریفنگ دے گا، سی سی پی کی تینیں پیر کو گجرات جیمبر آف کامرس میں سیمینار سے روڈ شوز کا آغاز کرے گی، پھر 15 دسمبر کو سیالکوٹ، 16 گجرانوالہ، 17 فیصل آباد، 19 کو جھنگ اور 21 دسمبر کو سرگودھا جیمبر اور ٹریڈ ایسوسی ایشنز میں سیمینارز منعقد کریں گی،

مسابقتی کارواں ملتان میں 29 اور بہاولپور میں 30 دسمبر کو سیمینارز کے بعد پنجاب میں روڈ شو مکمل کر لے گا جس کے بعد سندھ کا رخ کیا جائیگا۔ اعلامیے کے مطابق مسابقتی کارواں سی سی پی کا بڑا ایڈووکیسی اقدام ہے جس کا مقصد قانون کی آگہی اور شعور بیدار کر کے مضبوط کاروباری تعلیمی کلچر کو فروغ دینا ہے، روڈ شو سے اسٹیک ہولڈرز کو رابطے میں لا رہا ہے جن میں کثیر قومی کمپنیاں، ایس ایم ایز اور پیشہ ورانہ ادارے شامل ہیں، مسابقتی کارواں کو کاروباری حلقوں میں زبردست پذیرائی مل رہی ہے اور مزید ادارے اس قومی روڈ شو میں شمولیت کیلئے سی سی پی سے رابطے میں ہیں۔



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قومی روڈ شو برائے کمیٹی ٹیشن کارواں پنجاب میں داخل ہو گیا

اسلام آباد (خبرنگار خصوصی) اسلام آباد میں آغاز اور خیبر پختونخوا میں بیداری مہم مکمل کرنے کے بعد، قومی روڈ شو برائے کمیٹی ٹیشن کارواں پنجاب میں داخل ہو گیا ہے جہاں کاروباری برادری کو کمیٹی ٹیشن قانون پر بریفنگ دی جائے گی پنجاب میں روڈ شو کے دوران کل گجرات چیئرمین آف کامرس میں سیمینار منعقد کیا جائے گا اور اس کے بعد سیالکوٹ، گوجرانوالہ، فیصل آباد، جھنگ اور سرگودھا کے چیئرمین اور ٹریڈ ایسوسی ایشنز میں سیمینار منعقد کئے جائیں گے۔

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بیداری مہم کے تحت مسابقت کارواں پنجاب میں داخل ہو گیا

کراچی (کامرس رپورٹر) اسلام آباد میں کامیاب آغاز اور خیبر پختونخواہ میں بیداری مہم مکمل کرنے کے بعد، قومی روڈ شو برائے مسابقت، مسابقت کارواں پنجاب میں داخل ہو گیا ہے، جہاں کاروباری برادری کو مسابقتی قانون پر بریفنگ دی جائے گی۔ پنجاب میں روڈ شو کے دوران سی سی پی کی ٹیمیں پیر 14 دسمبر کو گجرات چیمبر آف کامرس میں سیمینار سے آغاز کریں گی۔

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مسابقتی کمیشن کا کارواں پنجاب میں داخل، تاجروں کو قانون سے متعلق بریفنگ دی جائے گی

اسلام آباد (کامرس رپورٹر) وفاقی دارالحکومت اور
خیبر پختونخواہ میں مسابقتی قوانین کے بارے آگہی مہم
کامیابی سے مکمل کرنے کے بعد (باقی صفحہ 6 بقیہ نمبر 4)

مسابقتی کمیشن کا کارواں پنجاب میں داخل ہو گیا ہے
جہاں تاجروں کو برادری کو مسابقتی قانون پر بریفنگ
دی جائے گی مسابقتی کمیشن کے اعلامیہ کے مطابق پنجاب
میں روڈ شو کے دوران سی سی پی کی ٹیمیں 14 دسمبر کو گجرات
چیمبر آف کامرس میں سیمینار سے آغاز کریں گی 15
دسمبر کو سیالکوٹ، 16 دسمبر کو گجرات، 17 دسمبر کو فیصل آباد،
19 دسمبر کو جھنگ، اور 21 دسمبر کو سرگودھا کے چیمبر آف
کامرس اور ٹریڈ ایسوسی ایشنز میں سیمینار منعقد کریں گی
مسابقتی کارواں ملتان میں 29 دسمبر اور بھاولپور میں 30
دسمبر کو سیمینار منعقد کر کے پنجاب میں روڈ شو مکمل کر لے
گا، جس کے بعد سندھ کا رخ کیا جائیگا مسابقتی کارواں
سی سی پی کا ایک بڑا ایڈوکیسی اقدام ہے جس کا مقصد
قانون کی آگاہی اور شعور بیدار کر کے ایک منظم کاروباری
تعمیلی کلچر کا فروغ ہے۔

مسابقتی کمیشن کا روڈ شو پنجاب میں کل شروع ہوگا

گجرات چیئرمین میں سیمینار کے دوران مسابقتی قوانین سے آگاہ کیا جائے گا 15 دسمبر کو سیالکوٹ، 16 دسمبر کو گوجرانولہ میں سیمینارز ہوں گے

سندھ کا رخ کیا جائے گا۔ مسابقتی کاررواں کا مقصد قانون کی آگاہی اور شعور بیدار کر کے مضبوط کاروباری تبدیلی کلچر کا فروغ دینا ہے۔ روڈ شو کے دوران سی سی پی اسٹیک ہولڈرز کی بڑی تعداد کو رابطے میں لارہی ہے جن میں کثیر القومی کمپنیز، بڑے اور چھوٹے کاروباری فرمز، درمیانے درجے کے کاروباری ادارے اور پیشوارانہ ادارے شامل ہیں۔

آف کامرس میں سیمینار سے کریں گی، اس کے بعد 15 دسمبر کو سیالکوٹ، 16 دسمبر کو گوجرانولہ، 17 دسمبر کو فیصل آباد، 19 دسمبر کو جھنگ، اور 21 دسمبر کو مرگودھا کے چیئرمین آف کامرس اور ٹریڈ ایسوسی ایشنز میں سیمینارز ہوں گی۔ ملتان میں 29 دسمبر اور بہاولپور میں 30 دسمبر کو سیمینار کے بعد مسابقتی کمیشن کا کاررواں پنجاب میں روڈ شو مکمل کر لے گا، جس کے بعد

اسلام آباد (نمائندہ خصوصی) اسلام آباد اور خیبر پختونخوا میں بیداری مہم مکمل کے بعد قومی روڈ شو برائے مسابقت کے سلسلے میں مسابقتی کاررواں اب پنجاب میں داخل ہو گیا ہے جہاں کاروباری برادری کو مسابقتی قوانین پر بریفنگ دی جائے گی۔ پنجاب میں روڈ شو کا آغاز مسابقتی کمیشن آف پاکستان (سی سی پی) کی ٹیمیں (پیر) 14 دسمبر کو گجرات چیئرمین



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کمیشن کاروان پنجاب میں داخل ہو گیا ہے

اسلام آباد (نیوز رپورٹر) اسلام آباد میں کامیاب آغاز اور خیبر پختونخواہ میں بیداری مہم مکمل کرنے کے بعد، قومی روڈ شو برائے کمیشن، کمیشن کاروان، پنجاب میں داخل ہو گیا ہے جہاں کاروباری برادری کو کمیشن قانون پر بریفنگ دی جائے گی۔ پنجاب میں روڈ شو کے دوران سی سی پی کی ٹیمیں ۱۳ دسمبر کو گجرات چیئرمین آف کامرس میں سیمینار سے آغاز کریں گی اور اس کے بعد ۱۵ دسمبر کو سیالکوٹ، ۱۶ دسمبر کو گجرانوالہ، ۱۷ دسمبر کو فیصل آباد، ۱۹ دسمبر کو جھنگ، اور ۲۱ دسمبر کو سرگودھا کے چیئرمین آف کامرس اور ٹریڈ ایسوسی ایشنز میں سیمینار منعقد کریں گی۔ کمیشن کاروان ملتان میں ۲۹ دسمبر اور بھاولپور میں ۳۰ دسمبر کو سیمینار منعقد کرے پنجاب میں روڈ شو مکمل کر لے گا، جس سے بعد سندھ کا رخ کیا جائیگا۔ کمیشن کاروان سی سی پی کا ایک بڑا اقدام ہے۔