News Coverage for Press Release

23-October -2024

"CCP Conducts Fourth Hearing in Phase II Review of PTCL's Acquisition of Telenor Pakistan and Orion Towers"

Business Recorder

PTCL's acquisition of Telenor, Orion Towers: CCP told there are no immediate competition concerns

The Competition Commission of Pakistan (CCP) was informed Tuesday that there are no immediate competition concerns arising from the transaction of PTCL's acquisition of Telenor Pakistan and Orion Towers.

The Competition Commission of Pakistan (CCP) has advanced to the fourth hearing of its Phase II Merger Review regarding PTCL's proposed acquisition of 100% shareholding in Telenor Pakistan (Private) Limited and Orion Towers (Private) Limited. The review is being conducted by a Bench comprising Chairman Dr. Kabir Ahmed Sidhu, alongside Members Salman Amin and Abdul Rashid Sheikh.

The hearing has been adjourned till October 24, 2024.

Acquisition of Telenor, Orion Towers: PTA gets application

During the hearing, former Chairperson CCP, representing PTCL, Rahat Kaunain responded by indicating that they do not see any immediate competition concerns arising from the transaction. However, PTCL stated that they are willing to provide a detailed response if the CCP's Bench considers it necessary for the review process, top competition expert added.

This in-depth review focuses on potential market power concentration, competitive dynamics, and broader impact on the telecommunications sector. During the recent hearing, submissions were made by Asad Ladha, External Counsel CM Pak (Zong), accompanied by Sameen Qureshi. The Pakistan Telecommunication Authority (PTA) was represented by Amer Shahzad, DG (Wireless – Licensing). The CCP Bench also provided opportunities to PTCL, Wateen, Jazz and Telenor to present their comments during the hearing.

A key concern raised during the hearing was spectrum allocation. As a scarce resource, spectrum is a critical determinant of market power for Mobile Network Operators (MNOs), with each frequency band offering distinct efficiency and coverage attributes. Post-transaction, the MergerCo is expected to control 34.4% of the total allocated spectrum in the retail mobile telecommunications market.

In previous hearings, legal counsel from PTCL, Wateen Telecom, and Jazz, presented their perspectives on the merger's implications. The CCP's officials included Shahzad Hussain (Director General/ Registrar), Barrister Ambreen Abbasi, Hafiz Naeem, Arshad Javed (Legal Department), and Marryum Pervaiz (HoD Merger Department).

During the hearing, the CM Pak Asad Ladha emphasised the importance of analysing spectrum allocation for the merger, highlighting that such analysis is critical to understand market impacts. He suggested that the CCP consider imposing ancillary restrictions.

CM Pak proposed that ancillary restrictions could include a non-compete clause, which would require PTCL to file an exemption application with the CCP. Such restrictions aim to limit anti-competitive behaviour by setting boundaries on business operations after the merger.

It presented data showing spectrum shares before and after the transaction. Post-merger, Zong would hold 23.46% of the spectrum in the 900 MHz band, positioning the MergerCo in a dominant market position, particularly in regions like Azad Jammu and Kashmir (AJK) and Gilgit-Baltistan (GB).

During the hearing, Amer Shahzad, PTA DG Licensing confirmed that there is currently no availability of 900 MHz spectrum, as it has already been allocated to various Cellular Mobile Operators (CMOs).

He noted that additional spectrum options could become available by 2025. He acknowledged CM Pak's observation regarding the combined Telenor-Ufone spectrum share (39.60%) compared to Zong's (19.80%).

The stakeholders informed that spectrum is a scarce resource that directly influences an MNO's ability to compete. Higher spectrum shares often translate to a competitive advantage in terms of coverage and service quality, making spectrum allocation a critical factor in market assessments.

Each spectrum band offers unique benefits in terms of coverage and signal efficiency. Post-transaction, the MergerCo would control 34.4% of the total spectrum allocated for the retail mobile telecommunications market, leading to concerns about increased concentration and potential market dominance.

The stakeholder stressed that spectrum allocation mechanisms in Pakistan follow specific regulatory processes, but equality in spectrum distribution is not assured globally. Allocation depends on factors like investment policies, quality of service, and coverage priorities.

The CCP Barrister Ambreen, Senior Legal Advisor inquired whether there are any existing PTA policies regarding the divestiture (selling or transferring) of spectrum assets by the operators.

Amer Shahzad, PTA, DG Licensing referred to the 'Spectrum Sharing Policy' set by the PTA, which outlines the conditions under which spectrum sharing can occur between operators. This policy aims to enhance spectrum utilization and address capacity issues.

https://www.brecorder.com/news/40328518/ptcls-acquisition-of-telenor-orion-towers-ccp-told-there-are-no-immediate-competition-concerns

Dawn

Zong opposes Telenor's acquisition by PTCL

Arguing before the Competition Commission of Pakistan (CCP) on Tuesday against the proposed acquisition of Telenor Pakistan (Pvt) Ltd and Orion Towers (Pvt) Ltd by PTCL, Zong claimed the move would hit market competition.

Zong representatives claimed that Pakistan Telecommunication Company Ltd's market share would rise to 36.50pc if the commission approves this acquisition.

The merger, in its second phase of the review, was of concern to the representatives of Zong as they maintained that the unified company will become a very large entity. They argued that it would have the controlling capacity over the upstream as well as the wholesale and retail business in the telecom sector.

The bench comprised CCP Chairman Dr Kabir Ahmed Sidhu, and members Salman Amin and Abdul Rashid Sheikh.

Pleading the case, Zong representatives provided an in-depth review focusing on potential market power concentration, competitive dynamics and broader impact on the telecommunications sector after the takeover.

Currently, Jazz leads as the top telecom operator in the country with almost 37pc market share, and after the merger of Telenor with the Ufone, the company's market share will be around 36.50pc the of total.

However, Zong will be left with only 25.6pc of the total telecom market share, which will create an uncompetitive competition environment.

Pakistan Telecommunication Auth-ority's Director-General (Wireless — Licensing) Amer Shahzad was also present at the hearing.

The key concern raised during the hearing was spectrum allocation as it was a scarce resource and a critical determinant of market power for the mobile operators with each frequency band offering distinct efficiency and coverage attributes.

The government officials informed the bench that post-transaction, the joint Ufone-Telenor company would be in control of 34.4pc of the total allocated spectrum in the retail mobile telecommunications market.

https://www.dawn.com/news/1867064/zong-opposes-telenors-acquisition-by-ptcl

The News

CCP holds fourth hearing on PTCL's acquisition of Telenor Pakistan and Orion Towers

The Competition Commission of Pakistan (CCP) has proceeded with the fourth hearing in its Phase II Merger Review of PTCL's proposed acquisition of 100 per cent shareholding in Telenor Pakistan (Private) Limited and Orion Towers (Private) Limited.

The in-depth review, led by a bench comprising Chairman Dr Kabir Ahmed Sidhu and members Salman Amin and Abdul Rashid Sheikh, is focused on assessing the potential impact of the merger on market competition and the telecommunications sector.

The hearing has been adjourned until October 24.A central issue raised during the hearing was the allocation of spectrum, a scarce resource that plays a crucial role in determining market power for mobile network operators (MNOs). Each frequency band offers distinct advantages in terms of efficiency and coverage. Post-merger, the combined entity is expected to control 34.4 per cent of the total allocated spectrum in the retail mobile telecommunications market, raising concerns about the potential for market dominance.

The ongoing review analyses concerns over market power concentration and competitive dynamics, with a particular focus on the broader implications for Pakistan's telecommunications landscape. During the most recent hearing, submissions were presented by External Counsel for CM Pak (Zong) Asad Ladha, alongside Sameen Qureshi. The Pakistan Telecommunication Authority (PTA) was represented by Director General (Wireless–Licensing) Amer Shahzad. The CCP bench also provided PTCL, Wateen, Jazz and Telenor the opportunity to share their views on the merger's impact.

In previous hearings, legal counsel for PTCL, Wateen Telecom and Jazz provided their insights into the potential implications of the merger. CCP officials, including Director-General/Registrar Shahzad Hussain; Barrister Ambreen Abbasi; Hafiz Naeem; Arshad Javed from the Legal Department; and Head of the Merger Department Marryum Pervaiz, have been actively involved in the review process.

https://www.thenews.com.pk/print/1242848-ccp-holds-fourth-hearing-on-ptcl-s-acquisition-of-telenor-pakistan-and-orion-towers

The Nation

CCP conducts fourth hearing in phase II review of PTCL's acquisition of Telenor

The Competition Commission of Pakistan (CCP) has advanced to the fourth hearing of its Phase II Merger Review regarding PTCL's proposed acquisition of 100 percent shareholding in Telenor Pakistan (Private) Limited and Orion Towers (Private) Limited. The review is being conducted by a bench comprising Chairman Dr Kabir Ahmed Sidhu, alongside Members Salman Amin and Abdul Rashid Sheikh. This in-depth review focuses on potential market power concentration, competitive dynamics, and broader impact on the telecommunications sector. During the recent hearing, submissions were made by Asad Ladha, External Counsel CM Pak (Zong), accompanied by Ms Sameen Qureshi. The Pakistan Telecommunication

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https://www.nation.com.pk/23-Oct-2024/ccp-conducts-fourth-hearing-in-phase-ii-review-of-ptcl-s-acquisition-of-telenor

AZB News

CCP Conducts Fourth Hearing in Phase II Review of PTCL's Acquisition of Telenor Pakistan and Orion Towers.

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https://theazb.com/ccp-conducts-fourth-hearing-in-phase-ii-review-of-ptcls-acquisition-of-telenor-pakistan-and-orion-towers/

Bloom Pakistan

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https://www.bloompakistan.com/ccp-conducts-fourth-hearing-in-phase-ii-review-of-ptcls-acquisition-of-telenor-pakistan-and-orion-towers/



کمپٹیشن کمیشن میں پی ٹی سی ایل اور ٹیلی نار کے مرجر کے جائزے کی سماعت جاری

اسلام آباد (اُردو پوائنٹ اخبارتازہ ترین - اے پی پی۔ 22 اکتوبر 2024ء) کمپٹیشن کمیشن

پاکستان (پرائیویٹ) لمیٹڈ اور پاکستان ٹیلی کمیونیکیشن لمیٹڈ (پی ٹی سی ایل) کے ٹیلی نار پاکستان میں آف اوریئن ٹاورز (پرائیویٹ) لمیٹڈ کے 100 فیصد شیئر کے حصول اور مرجر کے جائزے کی

ڈاکٹر کبیر سماعت کمیشن کے چیئرمین سماعت ہوئی ۔ دونوں کمپنیوں کے انضمام کی درخواست کی چوتھی سدھو ، اراکین سلمان امین اور عبد الرشید شیخ پر مشتمل بنچ کر رہا ہے۔ احمد

سماعت میں اس ٹرانزیکشن کا ٹیلی کام سیکٹر کی پی ٹی سی ایل کی جانب سے دائر مرجر کی درخواست کی مارکیٹ مقابلہ پر ممکنہ اثرات ، صارفین کو دستیاب سہولتوں ، سیکٹر میں سرمایہ کاری اور مسابقتی حرکیات سماعت میں ونی میسرز سی ایم پاک (زونگ) کے وکیل اسد کا جائزہ لیا جا رہا ہے۔ درخواست کی چوتھی لدھا اور سمین قریشی نے اپنے دلائل پیش کئے۔

کی نمائندگی ڈائریکٹر جنرل عامر شہزاد نے کی ۔ (پی ٹی اے)پاکستان ٹیلی کمیونیکیشن اتھارٹی

سماعت کے دوران پی ٹی سی ایل ، وطین ، جاز اور ٹیلی نار کے وکلاء نے بھی اپنے تبصرے پیش بنچ کی پاکستان نے سپیکٹرم کی تقسیم تشویش کا اظہار کیا ۔ ان کا کہنا تھا کہ سماعت کے دوران ایک زونگ کئے۔ موبائل نیٹ ورک آپریٹرز کی مارکیٹ میں ان کے حصے کو تعین کرتا ہے اور ہر فریکوئنسی بینڈ سپیکٹرم الگ کارکردگی اور کوریج کی خصوصیات پیش کرتا ہے ۔ اس ٹرانزیکشن کے بعد پی ٹی سی ایل کا سپکٹرم شئیر ٹیلی مواصلات کی رٹیل مارکیٹ کا 34.4 فیصد ہونے کی توقع ہے۔

گزشتہ سماعتوں میں پی ٹی سی ایل ، وطین ٹیلی کام اور جاز کے قانونی مشیران نے اس انضمام کے مارکیٹ پر ممکنہ اثرات پر دلائل پیش کیے ۔ کمیشن کے حکام میں شہزاد حسین (ڈائریکٹر جنرل/رجسٹرار) بیرسٹر اکتوبر 24سماعت عبرین عباسی ، حافظ نعیم، ارشد جاوید (محکمہ قانونی) اور مریم پرویز شامل تھے ۔ 2024 تک ملتوی کر دی گئی ہے ۔

https://www.urdupoint.com/daily/livenews/2024-10-22/news-4200437.html



پی ٹی سی ایل اور ٹیلی نار کے مرجر کے جائزے کی سماعت 124کتوبر تک ملتوی

اسلام آباد۔کمپٹیشن کمیشن آف پاکستان میں پاکستان ٹیلی کمیونیکیشن لمیٹیڈ (پی ٹی سی ایل) کے ٹیلی نار پاکستان (پرائیویٹ) لمیٹڈ کے 100فیصد شیئر کے حصول اور مرجر ٹیلی نار پاکستان (پرائیویٹ) لمیٹڈ کے 100فیصد شیئر کے حصول اور مرجر کے جائزے کی چوتھی سماعت کمیشن کے چیئرمین کے جائزے کی چوتھی سماعت کمیشن کے چیئرمین ڈاکٹر کبیر احمد سدھو ، اراکین جناب سلمان امین اور جناب عبد الرشید شیخ پر مشتمل بنچ کر رہا ہے۔

پی ٹی سی ایل کی جانب سے دائر مرجر کی درخواست کی سماعت میں اس ٹر انزیکشن کا ٹیلی کام سیکٹر کی مارکیٹ مقابلہ پر ممکنہ اثرات ، صارفین کو دستیاب سہولتوں ، سیکٹر میں سرمایہ کاری اور مسابقتی حرکیات کا جائزہ لیا جا رہا ہے۔

درخواست کی چوتھی سماعت میں ونی میسرز سی ایم پاک (زونگ) کے وکیل اسد لدھا اور سمین قریشی نے اپنے دلائل پیش کئے۔ پاکستان ٹیلی کمیونیکیشن اتھارٹی (پی ٹی اے) کی نمائندگی ڈائریکٹر جنرل عامر شہزاد نے کی ۔ بنچ کی سماعت کے دوران پی ٹی سی ایل ، وطین ، جاز اور ٹیلی نار کو وکلاء نے بھی اپنے تبصرے پیش کئے۔

سماعت کے دوران ایک زونگ پاکستان نے سپیکٹرم کی تقسیم تشویش کا اظہار کیا ۔ ان کا کہنا تھا کہ سپیکٹرم موبائل نیٹ ورک آپریٹرز کی مارکیٹ میں انکے حصے کو تعین کرتا ہے اور ہر فریکوئنسی بینڈ الگ کارکردگی اور کوریج کی خصوصیات پیش کرتا ہے ۔ اس ٹرانزیکشن کے بعد ، پی ٹی سی ایل کا سپکٹرم شئیر ٹیلی مواصلات کی رٹیل مارکیٹ کا 34.4 فیصد ہونے کی توقع ہے

اس سے پچھلی سماعتوں میں ، پی ٹی سی ایل ، وطین ٹیلی کام ، اور جاز کے قانونی مشیران نے اس انضمام کے مارکیٹ پر ممکنہ اثرات پر دلائل پیش کیے ۔ کمیشن کے حکام میں شہزاد حسین (ڈائریکٹر جنرل/رجسٹرار) بیرسٹر عبرین عباسی ، حافظ نعیم ، مسٹر ارشد جاوید (محکمہ قانونی) اور محترمہ مریم پرویز شامل تھے ۔ سماعت 24 اکتوبر 2024 تک ملتوی کردی گئی ہے ۔

https://urdu.bloompakistan.com/archives/17893



Rabi-us-Sani 19, Wednesday, October 23, 2024





🥭 www.dailyspokesman.net 💟 @daily_spokesman 🚹 Daily Spokesman Vol: 18, Issue: 190 🛮 Price Rs. 25.00 Pages 8

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CCP and PBS sign MoU for Enhanced Data Sharing at National Data Fest 2024

is Commerce Desk

ISLAMABAD: The Competition Commission of Palsistan (CCP) and the Palsistan Bureau of Statistics (PBS) have signed a Memorandum of Understanding (MoL') to strengthen cooperation and improve data utilization. The MoU was formalized at the imaugural National Data 18x1-2024, held at the Palc China Pironship (Centre. Dr. Alssan Iqbal, Minister for Planning, Development & Special Initiatives, graced the event as the Chie Gausst, accompanied by esterned officials inclusively grant Manir Asar, Chairman NADRA, M. Awasis Manare Suma, Secretary Planning, and Dr. Nacem Ly-Zufar, Chief-Statistican, Key representatives from various Federal and Provincial Ministries were also in attendanced to the court of the Control of the Con

istician. Key representatives from various Federal and Provincial Ministries were also in attendance. Addressing the event, Dr. Ahsan Iqhal stated, '2024 is an important year for Pakistan, where we are defining our future direction. He highlighted the importance of providing relable, quality data for informed decision-making and technological advancement. Dr. Iqhal stressed the need for policy continuity and stability data for informed decision-making and technological advancement. Dr. Iqhal stressed the need for policy continuity and stability ensure standards economic development and keep pace with global progress. The Mol I was signed it p Dr. Kahir Almand Sidhu, Chairman CCP, and Multanumad Sawaror Goulda, Member PIRS. The agreement aims to promote efficient data sharor disconding the continuity of the continuity and stability of the continuity and the continuity of the continuity and stability of the continuity and analysis unarket data across sectors, boosting its capacity to detect anti-competitive practices.

In the next, the CCP used to collect

its capacity to detect anti-competitive prac-tices.

In the past, the CCP used to collect evidence using raditional methods such as dawn raids and inquiries from market etc. However, with the establishment of the Market Intelligence Unit (MIU), the CCP now employs modern detection tech-niques to proactively monitor abuse of dominant positions, cardicitation, deceptive marketing, and mergers. MIU uses market data to keep surveillance of the various sectors of the cornomy.



لی ٹی می ایل، ٹیلی نار کے مرجر

کے جائز کی ساعت جاری

اسلام آبود طاف روروں کیشش کیشن

آف پاکستان ٹی پرکستان کیا کیدیکٹ مربید

ٹی ٹی می ایک کے کی خد پاکستان پرائیے کے

لینٹر اور اوریوں خورز پرائیے کے لینٹر کے

اروروں خورز پرائیے کے جائزے

کرچگ ماحت ہوئی۔ووں کمپنوں کے افتاح

کی دواست کی (بائل صفر 6)میٹر ٹیر (28)

ارائين المسلمان التولير الدروه، الرائين المسلمان التوالي التولير الدروه، وقت من كريترين والتولير الدروه، وقت كل كاروا ب في الحالي جانب عن دائر الرائين الموالي المانب عن التراؤي من كاروا بي المحالي الموالي الموالي



پی ٹی می ایل اور شیلی نار کے مرجر کے جائزے کی ساعت جاری قانونی مشیران نے اس انفہام کے مارکیت پر مکند اثرات پر والاً پیش کے مصام آباد (عمد کارضومی) لینین لیعن آف مصل اور مرجرے جائزے کی چگی اعت اوراً۔ پاکستان میں باکستان کیل کیرینیس مراید (فیانی می دور کمپنیاں کے اقتدام کی دواست کی حاصت اقبار) کے فیلی جر پاکستان کیرائی جد شیخ سے محترجی واکم کیر اور مرحود اوراکین اور دوران جادر لینڈ کے 100 فید شیخ کے سلمان ائٹن اور (باتی سلم کی ایش مرحود اوراکین



كميونيكيش القارئي (ني ئي اك) كي ڈائر یکٹر جزل عامرشیزاد نے کی ۔ نیچ کی ۔ ہاعت 👚 کے دوران ٹی ٹی سی ایل ، وطین ، جاز اور ٹیلی نارکو کے چیئر مین ڈاکٹر کبیر احمد سدھو ، اراکین 💎 وکلاء نے بھی اپنے تبعر بے پیش کئے ۔ساعت کے دوران ایک زونگ یا کتان نے سپیکٹرم کی تقسیم تشويش كااظباركيا _ان كاكهنا تفاكه يبيكيرم موبائل نیٹ ورک آپریٹرز کی مارکیٹ میں ایکے حصے کوتعین كرتا ہے اور مرفر كيكنسي بينڈ الگ كاركردگى اور کوریج کی خصوصیات پیش کرتا ہے۔

اسلام آباد (آمکیش ربورٹر): کمپیشن کمیشن اور مسابقتی حرکیات کا جائزہ آف ياكتان من ياكتان فيلى كمويكيفن كميفية فیلی کام سیفر کی مارکیث مقابله پر مکند اثرات ، سارفین کو دستیاب سہولتوں ،سیکٹر میں سرمایہ کاری