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"CCP Approves Product Supply Agreement between Aramco and GO Petroleum"	

#### **Business Recorder**

22-May-2024

#### Front Page

# CCP approves product supply agreement between Aramco, GO Petroleum

RECORDER REPORT

ISLAMABAD: The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading > P 10 Col 3

#### CCP approves product

> from page 1 (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling gasoline and diesel products to Pakistan.

ATC Fujairah, registered the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel.

The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers. Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

The CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers.

It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots.

The CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant mar-

The CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein. The CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products.

Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement

Subject to these conditions, the CCP has granted exemption until June 2026. If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market.

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#### **Express Tribune**

22-May-2024 **Business Page** 

## CCP grants petroleum agreement exemption

Aims to bolster market dynamics and consumer benefits

#### **OUR CORRESPONDENT** ISLAMABAD

The Commission of Pakistan ucts for GO Petroleum's re-(CCP) has granted a time-tail outlets. bound exemption on the relevant clauses of the the CCP requested informaproduct supply agreement tion on how the arrangebetween Aramco Trading ment would enhance the (ATC) Fujairah FZE Ltd and distribution network and Gas & Oil Pakistan Ltd (GO translate into benefits for Petroleum) for importing consumers. Additionally, and selling gasoline and the status of approvals

tered in the United Arab minals, and storage de-Emirates, is one of the pots was sought. The CCP world's largest integrated also evaluated how synergy energy and chemicals com- between GO Petroleum and panies. Gas & Oil Pakistan ATC Fujairah would benefit Ltd, an Oil Marketing the economy and consum-Company (OMC) regis- ers, while enhancing comtered in Pakistan, operates petition in the relevant a network of retail outlets market. nationwide selling petrol. diesel, and lubricants.

ATC Fujairah intends to Competition Act, 2010, meet GO Petroleum's de- ensuring that such exmand for essential petro- emptions carry economic leum products, primarily benefits outweighing antioutlets. The parties have promotes economic proginformed the CCP that ress for consumer welfare this arrangement aims and enhances production to achieve economies of and distribution.

scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers. The exemption sought pertains to the exclusivity aspects of the commercial agreement, supplying Competition 100% of the imported prod-

In considering the matter. diesel products to Pakistan. from relevant regulators ATC Fujairah, regis- on fuel stations, fuel ter-

Exemptions are granted by the CCP pursu-Under the agreement, ant to Section 9 of the gasoline and diesel, for its competitive effects. This

#### The Nation

22-May-2024 Business Page

## CCP approves product supply agreement between Aramco, GO Petroleum

IMRAN ALI KUNDI ISLAMABAD

The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel. The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers. Accordingly, the exemption sought was on exclusivity aspects of commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers. It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and

storage depots. CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market. CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein. The CCP's conditions stipulate that both parties must refrain from engaging in anticompetitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products. Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement. Subject to these conditions, the CCP has granted exemption until June 2026. If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market.

#### **Frontier Post**

22-May-2024

#### Business Page

# CCP approves product supply agreement

#### F.P. Report

ISLAMABAD: The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of prodsupply between Aramco Trading (ATC) Fujairah FZE Ltd the matter sought informaand Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling Gasoline and diesel products to Pakistan.

in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered Pakistan that operates a network of retail outlets across the country that sell petrol. diesel, and lubricants.

Under the referred meet GO essential petroleum prodand diesel. The parties submitted to the CCP that this achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for

Pakistani aspects of the commercial included agreement to supply 100% demand of imported products for GO Petroleum's agreement retail outlets.

CCP while considering tion on how the arrangement will enhance distribu-ATC Fujairah, registered the consumers. It also sought the status approvals from relevant regulators on fuel stations, tion in the relevant market.

> CCP grants exemptions improving production and petroleum distribution.

The CCP has according- the relevant market.

consumers. ly granted exemption on the Accordingly, the exemption product supply agreement sought was on exclusivity with certain conditions therein. CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the tion network and resultant products. Additionally, as benefits will translate for the agreement has referred to certain off specification of products, however approval of concerned sector regulator should be ensured for fuel terminals and storage import and sales. The applidepots. CCP also consid- cants have also been directered how synergy between ed to ensure required the GO Petroleum and ATC approvals on their terminals Fujairah will benefit the and storage facilities by releconomy and consumers evant authorities to be used besides enhancing competi- in the execution of this agreement.

Subject to these condiagreement, ATC Fujairah pursuant to Section 9 of the tions, the CCP has granted Competition Act, 2010, exemption until June 2026. Petroleum's demand for interalia ensuring that such If the exemption is to be exemptions have the eco- extended, both the appliucts for its outlets, which nomic benefits that out- cants can approach the primarily includes gasoline weigh the anti-competitive Commission with required effects. Besides, this pro- details and also identifying motes economic progress the benefits that have arrangement is expected to for the benefit of con- accrued to the improved sumers and results in distribution network of products, enhanced competition in

#### **Islamabad Post**

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## Agreement between Aramco and GO Petroleum

#### DNA

The Com-ISLAMABAD: petition Commission of Pakistan (CCP) has granted time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling Gasoline and diesel products to Pakistan. ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants. Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets.



### Pakistan approves petrol, diesel supply agreement between Saudi Aramco, GO Petroleum

- Under the agreement, Aramco will meet GO Petroleum's petrol, diesel demand for its outlets in Pakistan
- Pakistan last month approved the Saudi oil glant's move to acquire a 40 percent stake in GO Petroleum

KARACHI: The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on relevant clauses of a product supply agreement between Saudi oil giant Arameo and Gas & Oil Pakistan Ltd. (GO Petroleum) for the import and sale of petrol and diesel products to Pakistan, the CCP said on Tuesday.

Arameo Trading Company (ATC) Fujairah FZE Ltd. is one of the world's largest integrated energy and chemicals companies, while GO Petroleum is an oil-marketing company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel and lubricants.

Under the agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes petrol and diesel.

"The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers," the CCP said in a statement.

"The exemption sought was on exclusivity aspects of the commercial agreement to supply 100 percent demand of imported products for GO Petroleum's retail outlets. The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein."

The CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, ensuring that such exemptions have economic benefits that outweigh anti-competitive effects.

"The CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products," the CCP statement read.

"Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement."

Subject to the conditions, the CCP said, it had granted the exemption until June 2026 and both applicants could approach it for an extension with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products and enhanced competition in the market.

Last month, the CCP approved Saudi oil giant Aramco's move to acquire a 40 percent stake in Go Petroleum, officially marking the Saudi company's entry into Pakistan's fuels retail market.

The CCP said it had authorized the merger after determining the acquisition would not result in the acquirers' "dominance" in the relevant market post-transaction. The acquisition would help bring much-needed foreign direct investment in Pakistan's energy sector, contributing to economic growth and development of the country, it added.

In February 2019, Pakistan and Saudi Arabia inked investment deals totaling \$21 billion during the visit of Saudi Crown Prince Mohammed bin Salman to Islamabad. The agreements included about \$10 billion for an Arameo oil refinery and \$1 billion for a petrochemical complex at the strategic Gwadar Port in Balochistan.

Both countries have lately been working to increase bilateral trade and investment, and the Kingdom recently reaffirmed its commitment to expedite an investment package worth \$5 billion.

## Express

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# CCP: آ را مکوٹر ٹیر تگ ، گوپیٹیرولیم میں معاہدے کی منظ

پٹرول وڈیزل کی درآ مد، فروخت کے معاہدے کی متعلقہ شقوں پریک وقتی استثنیٰ

## ا کا نومیز آف شکیل حاصل کرنے کی تو تعے ، یا کننانی صارفیمن کیلئے قیمتیں بہتر ہوں گی

اسلام آباد (ارشاد انصاری سے ) کمپٹیش کمیشن | سی پی نے آرا مکوٹریڈنگ فجیر ہ ایف زیڈای کمیٹڈ آف پاکتان (ی ی بی) نے آرا مکوٹریڈنگ اور گو (اے ٹی ی) اور گیس اینڈ آئل پاکتان کمیٹڈ، (گو پٹرولیم کے درمیان مصنوعات کی فراہمی کے پٹرولیم) کےدرمیان پٹرول اورڈیزل کی مصنوعات معاہدے کی منظوری دیدی ہے، تفصیلات کے مطابق کے درآ مد اور فروخت کے (باقی صفحہ 5 نمبر 3)

#### COP

معامدے کی متعلقہ شقوں پر یک وقتی استثنی دیدیا، اے ئی ی فجیره ،متحده عرب امارات میں رجسٹرڈ، ونیا کی سب سے بردی مربوط توانائی اور کیمیکل کمپنیوں میں سے ایک ہے، گیس اینڈ آئل یا کتان کمٹیڈ، ایک آئل ماركيننگ كمپنى جوياكتنان ميں رجسر دھے، ملك بعرميں رکٹیل آ وی پیٹس کا نبیث ورک چلاتی ہے جو پیڑول، ڈیز ل اور کبریکٹینٹس فروخت کرتی ہے۔

#### Asas

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الكرنيشن (استنى) ديديا ہے۔ اے كى یا کتان کمیٹٹر، ( کو پیٹروکیم) کے درمیان پٹرول اور ستحدہ عرب امارات (باقی صفحہ 6 بقیہ تمبر 49)

پاکتان (سی فی)نے آر موٹر پیرنگ فجیرہ ایف

300

میں رجٹر ڈ، دنیا کی سب سے بڑی مربوط توانائی اور كيميل كمپنيوں ميں سے ايك ہے۔ كيس ايد أكل باكستان لمثيد ، أيك آئل ماركينتك كميني جوياكستان ميس رجمر الحريب الك مجريس رئيل أويث الس كا ديد ورك چلاتی ہے جو پیٹرول، ڈیزل اورلبر ملینٹس فروخت کرتی ہے۔اس معامدے کے تحت ،اے ٹی سی قجیر ہ کو پیٹیرولیم کی آ ویے کیش کی ضروری پٹیرولیم مصنوعات کی ما نگ کو اورا کرنے کا ارادہ رکھتی ہے، جس میں بنیادی طور پر پٹرول اور ڈیز ل شامل ہیں۔فریقین نے ی می لی کو ہاور رایا ہے کداس انظام ہے کو پیٹرولیم کی خریداری میں ا كالوميز آف اسكيل عاصل كرنے كى توقع ہے، جس ے نتیج میں پاکتانی صارفین کے لیے قیمتیں بہتر ہوں گی۔ استینی کی درخواست ، کو پیٹر ولیم کے ریٹیل آوٹ

يلس كے ليے ورآ مرى مصوفات كى 100 فيمد طلب کی فراہی کے لیے تجارتی معاہدے کے خصوصی پہلودوں پڑی۔ سی پی نے اس معالم پر فور کرتے ہوئے اس بارے میں معلومات ما تکی کہ یہ انظام کس طرح تقتيم كے ديك ورك كو بہتر بنائے گا اور اس كے منتج میں صارفین کے لیے فوائد کا باعث یے گا۔ اس نے ایدھن کے امیشنوں، ایدھن کے فرمیلو زور استوريج زيواور منعلقه ريكوليترز معضطور بول كي حيثيت مجى ما كى - ىى فى في في السبات بريمى غوركيا كريس طرح كويشريم اورا \_ فى ى فيره كردميان بم آجكى متعلقه ماركيث مين مسابقت برهاني كعلاوه معيشت اور صارفین کو فائدہ دے گی۔ی می لی نے کیٹیشن ایک ، 2010 کے سیشن و کے تحت ایگر پھن ویتا ہے ، اس بات کویٹنی بناتے ہوئے کہ اس طرح کی اسٹنی کے معاشی فوائد ہیں جو مقابلہ مخالف اثرات ہے کہیں زیادہ ہیں۔ اس کے طاوہ ، یہ صارفین کے فائدے کے لئے معافی ترقی کوفروٹ دیتا ہے اور اس کے تیجہ میں پیداوار اور شیم میں بہتری آتی ہے۔ اس کے مطابق ی ی بی نے معنوعات کی فراہمی کے معابدے پر چھ شرائط کے ساتھ استقی دیا ہے، تی بی کی گ شرائط بیب بتاتی ہیں کہ دونوں بیماعتوں کو کھیلیش مخالف سر کرمیوں میں ملوث ہونے سے گریز کرنا جا ہے۔

## Jang

22-May-2024

Page # 3

# آرامکوٹریڈنگ اور گو پیٹرولیم میں مصنوعات کی فراہمی کے معاہدے کی منظوری

## سی بی بی نے مصنوعات کی درآ مداور فروخت کے معاہدے کی متعلقہ شقوں پریک وقتی ایگر مپشن دید ب

ایف زیڈای کمیٹڈ (اے ٹی سی) اور گیس اینڈ آئل پاکتان کمیٹڈ (گو پیٹرولیم) کے درمیان پٹرول اور ڈیزل کی مصنوعات کے درآمد اور فروخت کے ماتی صفحہ 5 نمبر 41

اسلام آباد (کامرس رپورٹر) ممپیٹیشن کمیشن آف پاکستان نے آرامکوٹریڈنگ اور گوپیٹرولیم کے درمیان مصنوعات کی فراہمی کے معاہدے کی منظوری دیدی۔س کی پی نے آرمکوٹریڈنگ فجیرہ

#### آرامکو، گوپیٹرولیم 41

) دیدیا ہے۔ اے تی سی فحیرہ، متحدہ عرب توانائی اور کیمیکل کمپنیوں میں سے ایک ہے۔ کیس اینڈ آئل يا كتان لمثيرُ، أيك آئل ماركيفنك تميني جو باکتان میں رجسٹرڈ ہے، ملک بھر میں ریٹیل آؤٹ تنش کا نیف ورک چلائی ہے جو پیٹرول، ڈیزل اور س فروخت کرتی ہے۔اس معاہدے کے تحت، اے ٹی سی فیرہ کو پیٹرولیم کی آوٹ کیٹس کی ضروری پیٹرولیم مصنوعات کی ما نگ کو پورا کرنے کا ارادہ رکھتی ہے، جس میں بنیادی طور پر پٹرول اور ڈیزل شامل ہیں۔فریقین نے سی ٹی کوباور کرایا کہ اس انظام سے گو پیٹرولیم کی خ<sub>یر</sub>یداری میں اکا نومیز آف سکیل حاصل کرنے کی توقع ہے، جس کے نتیج میں پاکتائی صارفین کے لئے قیمتیں بہتر ہوں گی۔ ی ی بی نے اس یات برجھی غور کیا کہ س طرح کو پیٹر کیم اوراے تی سی فجيره تے درميان ہم آ ہنگي متعلقة ماركيث ميں مسابقت برها نے کے علاوہ معیشت اور صارفین کو فائدہ دے گی ہی تی نے مصنوعات کی فراہمی کے معاہدے ير كي الطامح ساته التثني دياب، ي ي ي كاثر الطاب بتاتى بين كه دونون جماعتون كوكميثيثن مخالف سركرميون میں ملوث ہونے ہے کریز کرنا جائے۔

### Awami Awaz (Sindhi)

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## پيٽرول ۽ آئل درآمد ڪرڻ تي لاڳو شقون ختم

معاهدو فجيره عرب امارات. گيس اينڊ آئيل پاڪستان ۽ گو پيٽرول وچ ۾ ٿيو

#### سي سي پي پابنديءَ متعلق شقون ختمر ڪري ڇڏيون. هاڻي معيشت ۽ کاپيدارن کي فائدو ٿيندو: سي سي پي

اسلام آباد (پریس نیوز): کمپیتیشن لميٽيڊ (اي ٽي سي) ۽ گيس اينڊ آئل پيٽرول ۽ ڊيزل جي شين جي درآمد ۽ وڪري جي معاهدي متعلق شقن کي غير موثر قرار ڏئي ڇڏيو اهي.اي ٽي سي فجيره عرب امارات ۾ رجسترڌ دنيا جي سڀ کان وڏي توانائي ۽ كيميكّل كمپنين مان هك آهّج س ایند آئل کمپنی پاکستآن آهي جيڪا پاڪستان ۾ رجسٽرڊ ٿيل آهي ۽ سموري ملڪ ۾ ريٽيل ۽ آئوٽ ليتس جونيٽ ورڪهلائيندي آهي ۽

شيون وكرو كندى آهي. ٻنهي ڌرين اها ڳاڻهہ سي سي پي جي ڌيان تي آندي هُئي تہ اهڙي انتظام ڪرڻ سان گو پیترولتر کی خریداریءَ ۾ اڪانومي پی انهیءَ متعلق به معلومات ط كري ورتى ته اهڙي انتظام تحت ورهاست جي عمل کي ڪهڙي نموني بهتر باليو ويندو ۽ کاپيدارن کي كهڙي نموني فائدو ٿيندو. انهيءَ ڳالهہ تي بہ غور ڪيو ويو تہ گو پيٽرولم ۽ اي ٽي سي فجيره وچ ۾ اهڙو معاهدو مارڪيٽ ۾ مقابلي جي رجهان کي وڌائيندو جنهن ڪري معيشت ۽ پيٽرول، آئل ۽ لبريڪيشن واريون کاپيدارن کي فائدو ٿيندو.



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## CCP approves product supply agreement between Aramco and GO Petroleum

#### Sommerce Desk

ISLAMABAD: The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling Gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel. The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum,

potentially resulting in better prices for Pakistani consumers. Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers. It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots. CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.

CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

22-May-2024

Page # 2

# CCP Approves Product Supply Agreement between Aramco and GO Petroleum

#### STAFF REPORTER

ISLAMABAD

The Commission of product supply arrangement Aramco Trading (ATC) products to Pakistan.

integrated energy Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across petrol, diesel, and lubricants.

Under the referred

agreement, Fujairah intends to meet GO Petroleum's demand for essential Competition petroleum procession of for its outlets, which includes Pakistan (CCP) has primarily includes granted a time-gasoline and diesel. bound exemption on The parties submitted the relevant clauses to the CCP that this agreement between expected to achieve economies of scale in Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for resulting in better importing and selling prices for Pakistani depots. CCP also improving production Gasoline and diesel c o n s u m e r s . considered how syn- and distribution. Accordingly, ATC Fujairah, registered in the United was on exclusivity
Arab Emirates, is one aspects of the comof the world's largest mercial agreement to supply 100% demand and chemicals com-panies. Gas & Oil for GO Petroleum's Pakistan Ltd, an Oil retail outlets. retail outlets. CCP while consider-

ing the matter sought information on how the arrangement will enhance distribution the country that sell network and resultant benefits will translate for the consumers. It also sought the status



of approvals from relevant regulators on fuel stations, fuel terminals and storage e r s . considered how syn-the ergy between the GO sought Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.

CCP grants exemp-2010, inter alia ensur- Importantly, ing that such exempnomic benefits that outweigh the anticompetitive effects.

Besides, this promotes economic progress for the benefit of consumers and results in

The CCP accordingly granted conditions, the CCP exemption on the has granted exempproduct supply agreement with cer- the exemption is to be conditions included therein. The applicants CCP's conditions stipulate that both partions pursuant to ties must refrain from required details and Section 9 of the engaging in anti-Competition Act, competitive activities. benefits that have exemption does not tions have the eco-include approval on network of petroleum any pricing terms and mechanisms related products. the

Additionally, as the agreemenf referred to certain off specification prodhowever approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement.

Subject to these tion until June 2026. If extended, both the can approach the with Commission the accrued to the improved distribution products, enhanced competition in the relevant market.



## CCP Approves Go Petroleum's Exclusive Agreement for Petrol With Aramco UAE

By ProPK Staff | Published May 21, 2024 | 6:00 pm



The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling Gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, is an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel. The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers. Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers. It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots. CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.

CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein. The CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products.

Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement.

Subject to these conditions, the CCP has granted exemption until June 2026. If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market.

 $\underline{https://propakistani.pk/2024/05/21/ccp-approves-product-supply-agreement-between-aramco-trading-go-petroleum/}$ 



BUSINESS & FINANCE ENERGY

#### CCP Approves Product Supply Agreement between Aramco and GO **Petroleum**



By Kazim Raza Rizvi

MAY 21, 2024 #Approves Product, #Aramco, #CCP, #GO Petroleum, #supply agreement

ISLAMABAD: The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling Gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel. The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers. Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

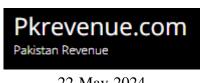
CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers. It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots. CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.

CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein. The CCP's conditions stipulate that both parties must refrain from engaging in anticompetitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products. Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement.

Subject to these conditions, the CCP has granted exemption until June 2026. If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market.

https://customnews.pk/2024/05/21/ccp-approves-product-supply-agreement-between-aramco-and-gopetroleum/



ENERGY

TOP STORIES

# CCP Grants Exemption for Aramco and GO Petroleum Deal

May 21, 2024

Islamabad, May 21, 2024 – The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on specific clauses of a product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas and Oil Pakistan Ltd (GO Petroleum).

This exemption allows for the importation and sale of gasoline and diesel products to Pakistan, the CCP announced on Tuesday.

Aramco Trading Company, based in Fujairah, UAE, is one of the world's largest integrated energy and chemical companies. Gas and Oil Pakistan Limited, a registered Oil Marketing Company (OMC) in Pakistan, operates a network of retail outlets selling petrol, diesel, and lubricants across the country.

The agreement stipulates that ATC Fujairah will meet GO Petroleum's demand for essential petroleum products, primarily gasoline and diesel, for its retail network. The parties involved submitted to the CCP that this arrangement aims to achieve economies of scale in procurement for GO Petroleum, which could potentially lead to better pricing for Pakistani consumers.

The exemption sought was primarily for the exclusivity clauses within the commercial agreement, which involve supplying 100% of the imported products demanded by GO Petroleum's retail outlets.

In its review, the CCP considered several factors, including how the agreement would enhance GO Petroleum's distribution network and the resultant benefits for consumers. The commission also sought information on the status of approvals from relevant regulators concerning fuel stations, terminals, and storage depots.

The CCP evaluated the synergy between GO Petroleum and ATC Fujairah, focusing on the potential economic benefits and how the agreement might enhance competition in the relevant market. The commission grants such exemptions under Section 9 of the Competition Act, 2010, ensuring that the economic benefits outweigh any anti-competitive effects, thereby promoting economic progress for consumers through improved production and distribution.

The CCP has granted the exemption with specific conditions. Both parties are required to refrain from engaging in anticompetitive activities, and the exemption does not cover any pricing terms and mechanisms related to the products. Additionally, the agreement includes certain off-specification products, for which the approval of the concerned sector regulator must be ensured for import and sale. The applicants are also directed to secure necessary approvals for their terminals and storage facilities from relevant authorities to execute this agreement.

The exemption is valid until June 2026. For any extension, both parties must approach the CCP with detailed submissions, highlighting the benefits that have accrued from the improved distribution network of petroleum products and enhanced market competition.

https://pkrevenue.com/ccp-grants-exemption-for-aramco-and-go-petroleum-deal/



## CCP grants time-bound exemption to Aramco Trading, GO Petroleum agreement

May 22, 2024 (MLN): The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for importing and selling Gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel.

The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers.

Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100 mands of imported products for GO Petroleum's retail outlets.

CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers.

It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots.

CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.

CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have economic benefits that outweigh the anti-competitive effects.

Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein.

The CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products.

Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales.

The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement. Subject to these conditions, the CCP has granted exemption until June 2026.

If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market.

https://mettisglobal.news/ccp-grants-time-bound-exemption-to-aramco-trading-go-petroleum-agreement/



#### CCP Approves Product Supply Agreement Between Aramco, GO Petroleum







ISLAMABAD, (APP - UrduPoint / Pakistan Point News - 21st May, 2024) The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas and Oil Pakistan Ltd (GO Petroleum) for importing and selling gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies, said a press release here on Tuesday.

Gas and Oil Pakistan Limited, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel.

The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers.

Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers. It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots.

CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein. The CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products.

Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement.

Subject to these conditions, the CCP has granted exemption until June 2026. If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market.

https://www.urdupoint.com/en/business/ccp-approves-product-supply-agreement-between-1827315.html



# CCP approves product supply agreement between Aramco, GO Petroleum

ISLAMABAD, May 21 (APP): The Competition Commission of Pakistan (CCP) has granted a time-bound exemption on the relevant clauses of product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas and Oil Pakistan Ltd (GO Petroleum) for importing and selling gasoline and diesel products to Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the world's largest integrated energy and chemicals companies, said a press release here on Tuesday.

Gas and Oil Pakistan Limited, an Oil Marketing Company (OMC) registered in Pakistan that operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets, which primarily includes gasoline and diesel.

The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers.

Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets.

CCP while considering the matter sought information on how the arrangement will enhance distribution network and resultant benefits will translate for the consumers. It also sought the status of approvals from relevant regulators on fuel stations, fuel terminals and storage depots.

CCP also considered how synergy between the GO Petroleum and ATC Fujairah will benefit the economy and consumers besides enhancing competition in the relevant market.

CCP grants exemptions pursuant to Section 9 of the Competition Act, 2010, inter alia ensuring that such exemptions have the economic benefits that outweigh the anti-competitive effects. Besides, this promotes economic progress for the benefit of consumers and results in improving production and distribution.

The CCP has accordingly granted exemption on the product supply agreement with certain conditions included therein. The CCP's conditions stipulate that both parties must refrain from engaging in anti-competitive activities. Importantly, the exemption does not include approval on any pricing terms and mechanisms related to the products.

Additionally, as the agreement has referred to certain off specification products, however approval of concerned sector regulator should be ensured for import and sales. The applicants have also been directed to ensure required approvals on their terminals and storage facilities by relevant authorities to be used in the execution of this agreement.

Subject to these conditions, the CCP has granted exemption until June 2026. If the exemption is to be extended, both the applicants can approach the Commission with required details and also identifying the benefits that have accrued to the improved distribution network of petroleum products, enhanced competition in the relevant market



# CCP GRANTS TEMPORARY EXEMPTION FOR ARAMCO TRADING, GAS & OIL PAKISTAN AGREEMENT

DNA News | May 21, 2024

Gas & Oil Pakistan Ltd is a Pakistani Oil Marketing Company with a network of retail outlets.

The agreement aims to meet GO Petroleum's demand for gasoline and diesel at its outlets.

The parties claim the arrangement will lead to better prices for Pakistani consumers through economies of scale.

The CCP sought information on how the agreement would benefit consumers and enhance the distribution network.

They also requested approvals from relevant regulators for fuel stations, terminals, and storage depots.

The CCP grants exemptions under Section 9 of the Competition Act, 2010, ensuring economic benefits outweigh anti-competitive effects.

The exemption includes conditions that both parties must avoid anti-competitive activities.

The exemption does not approve pricing terms and mechanisms for the products.

Approvals for certain off-specification products must be obtained from the concerned sector regulator.

Applicants must also ensure necessary approvals for terminals and storage facilities used in the agreement.

The exemption is granted until June 2026.

For an extension, applicants must provide details and benefits accrued from the agreement to the CCP.

https://dnanews.com.pk/ccp-grants-temporary-exemption-for-aramco-trading-gas-oil-pakistan-agreement/



OIL AND GAS

#### Saudi Aramco backed ATC Fujairah, GO Petroleum to supply petrol, diesel products to Pakistan

The Competition Commission of Pakistan has granted the entities a time-bound exemption

Staff Writer, ZAWYA

May 22, 2024

Aramco Trading (ATC) Fujairah and fuel retailer Gas & Oil Pakistan Ltd (GO Petroleum) have been granted a time-bound exemption by the state-backed Competition Commission of Pakistan (CCP) for importing and selling gasoline and diesel products to the Asian country.

ATC Fujairah, a wholly owned subsidiary of oil giant Saudi Aramco, is one of the world's largest integrated energy and chemicals companies. Saudi Aramco also holds a 40% stake in GO Pakistan, which operates a network of retail outlets across the country that sell petrol, diesel, and lubricants.

Under the referred agreement, ATC Fujairah intends to meet GO Petroleum's demand for essential petroleum products for its outlets.

"The parties submitted to the CCP that this arrangement is expected to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers," CCP said in a statement. "Accordingly, the exemption sought was on exclusivity aspects of the commercial agreement to supply 100% demand of imported products for GO Petroleum's retail outlets."

The CCP further stated exemption on the product supply agreement has been granted with certain conditions, which stipulate that both parties must refrain from engaging in anti-competitive activities.

"The exemption does not include approval on any pricing terms and mechanisms related to the products," the CCP said, while adding that exemption has been granted until June 2026, which can be extended provided both applicants identify the benefits that have accrued to the improved distribution network of petroleum products.

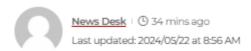
CCP said with this arrangement they hope to enhance the distribution network in Pakistan with resultant benefits that will translate for the consumers.

https://www.zawya.com/en/business/energy/saudi-aramco-backed-atc-fujairah-go-petroleum-to-supply-petrol-diesel-products-to-pakistan-xzfpj0j4



BUSINESS

## **CCP** grants exemption from oil contract



The Competition Commission of Pakistan (CCP) has granted a time exemption for the relevant clauses of the product supply agreement between Aramco Trading (ATC) Fujairah FZE Ltd and Gas & Oil Pakistan Ltd (GO Petroleum) for the import and sale of petrol and diesel products in Pakistan.

ATC Fujairah, registered in the United Arab Emirates, is one of the largest integrated energy and chemical companies in the world. Gas & Oil Pakistan Ltd, an Oil Marketing Company (OMC) registered in Pakistan, operates a nationwide network of retail outlets selling petrol, diesel and lubricants.

Under the agreement, ATC Fujairah intends to meet GO Petroleum's demand for basic petroleum products, mainly petrol and diesel, for its outlets. The parties have informed the CCP that this agreement aims to achieve economies of scale in procurement for GO Petroleum, potentially resulting in better prices for Pakistani consumers. The exemption sought relates to the exclusivity aspects of the trade agreement, which supplies 100% of the imported products for GO Petroleum's retail outlets.

While reviewing the matter, the CCP sought information on how the deal would strengthen the distribution network and translate into benefits for consumers. In addition, the status of approvals from the relevant regulatory authorities for fuel stations, fuel terminals and warehouses was requested. The CCP also assessed how the synergy between GO Petroleum and ATC Fujairah would benefit the economy and consumers, while enhancing competition in the relevant market.

Exemptions are granted by the CCP under section 9 of the Competition Act 2010, ensuring that these exemptions have economic benefits that outweigh anti-competitive effects. This promotes economic progress for consumer welfare and enhances production and distribution.

 $\underline{https://thepakistandaily.com/ccp-grants-exemption-from-oil-contract/}$